

Business

Team Kooz rated top sales team 2nd year

For the second year in a row, Team Kooz Ltd, has been named the top sales team for RE/MAX Victory at the Greene. Last spring, Team Kooz was noted by RE/MAX International as one of the top sales teams in all of Southwest, Ohio. Team Kooz is owned by Kelly and Ellen Koozer and Diana Munn of Oakwood.

"We have a great team", said Ellen Koozer. "We are really clicking even in a low market. We answer our phones twelve hours a day, we give our clients constant feedback, we send weekly market updates, and we work together to put our client's needs first. We are a full-service team. This is our formula for success". In fact, you didn't hear of "Real Estate Teams" until Team Kooz came along six years ago. Now everyone wants to be a "team". We have seen other local agents imitate our way of business, but the way we see it, "imitation is the highest form of flattery".

Ellen Koozer was licensed in 2003. In 2004, she was named Prudential's Sales Agent of the Year for Oakwood. She was also named "Rookie of the Year" and given their Award of Distinction. In 2005, Koozer left and bought into a local Keller Williams franchise. In 2007, RE/MAX Victory at the Greene came knocking and offered Ellen and her team a great deal to come over to the new pre-

miere office located at the Greene. "We were thrilled because RE/MAX is the top name in Real Estate throughout the United States, without a doubt. No one sells more real estate than RE/MAX and we were happy to be a part of this Nationally known company".

"Team Kooz supports Oakwood and the surrounding community. The firm can be seen on Patterson Park Scoreboards as well as the Fairmont H.S. Scoreboard. "We support the Oakwood Boosters and the Oakwood schools. Between all the Team Kooz agents, we have about 15 kids in the community. We care about Oakwood because we actually live here and have kids in the schools. We are all long time Oakwood residents," said Kelly Koozer.

In 2008, Team Kooz expanded into the Norris Lake market of Tennessee. We now have agents working for us in and around Norris Lake. We have several listings, lots, vacation homes, and floating houses available for sale or rent.

We also recently added a designer team member who will consult with sellers about staging their home. This is a great way for sellers to get their home in "show condition". And again, it's part of having a full-service team.

To find out more about Team Kooz, check out their website at www.TEAMKOOZ.com



Kelly Koozer



Ellen Koozer



Diana Munn



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